



Grünewald international

2024-04-07

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Agenda...

- Grünwald –
our values and competences
- What you should know
about our company
- Agronomy activities/Innovation



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Our facilities ...



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Our facilities ...



Austria



Germany



Poland



Germany



Poland



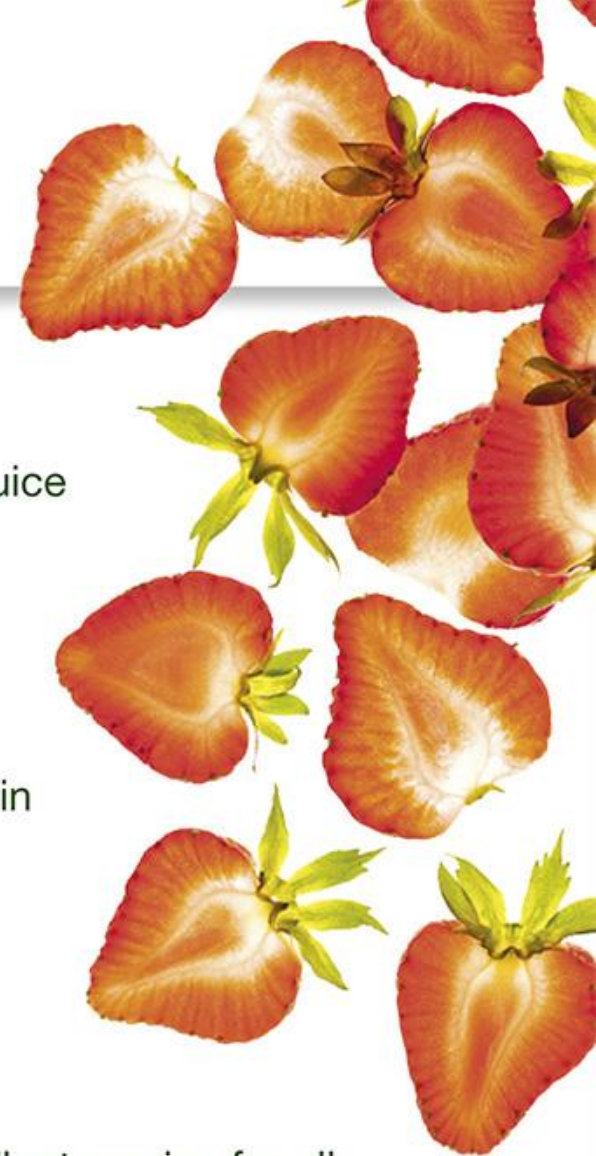
Serbia



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We are proud that...

- ... We provide a unique, **natural product range** from IQF fruit to fruit and vegetable purees and fruit and vegetable juice concentrates, to fruit preparations and natural colours.
- ... We are not only a **well-respected fruit processor**, but also a leading processor of vegetable products.
- ... We are **strongly backwards integrated** and are located in the world's major fruit regions.
- ... We are **directly** linked to our suppliers through **Grünewald Agronomy** and meet sustainability requirements through our **GO GREEN** initiative.
- ... We offer more than just **high-quality products**. The excellent service for all our products supplies **major value added** to our long-standing partners.



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Our product range...

We are suppliers for a wide variety of applications in the food industry

Farming

Processing

R&D

Customer support / Customer service

- ... Juices and concentrates
- ... Purees and puree concentrates
- ... Fruit preparations
- ... IQF fruit
- ... Compounds
- ... Natural colouring foodstuffs
- ... Natural flavours
- ... Powders



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Our customer categories...

- ... Beverage and liquor industry
- ... Ice cream and dairy manufacturers
- ... Confectionery and bakery industry
- ... Well-respected baby food manufacturers
- ... Health and diet food business
- ... Pharmaceutical and cosmetic industry



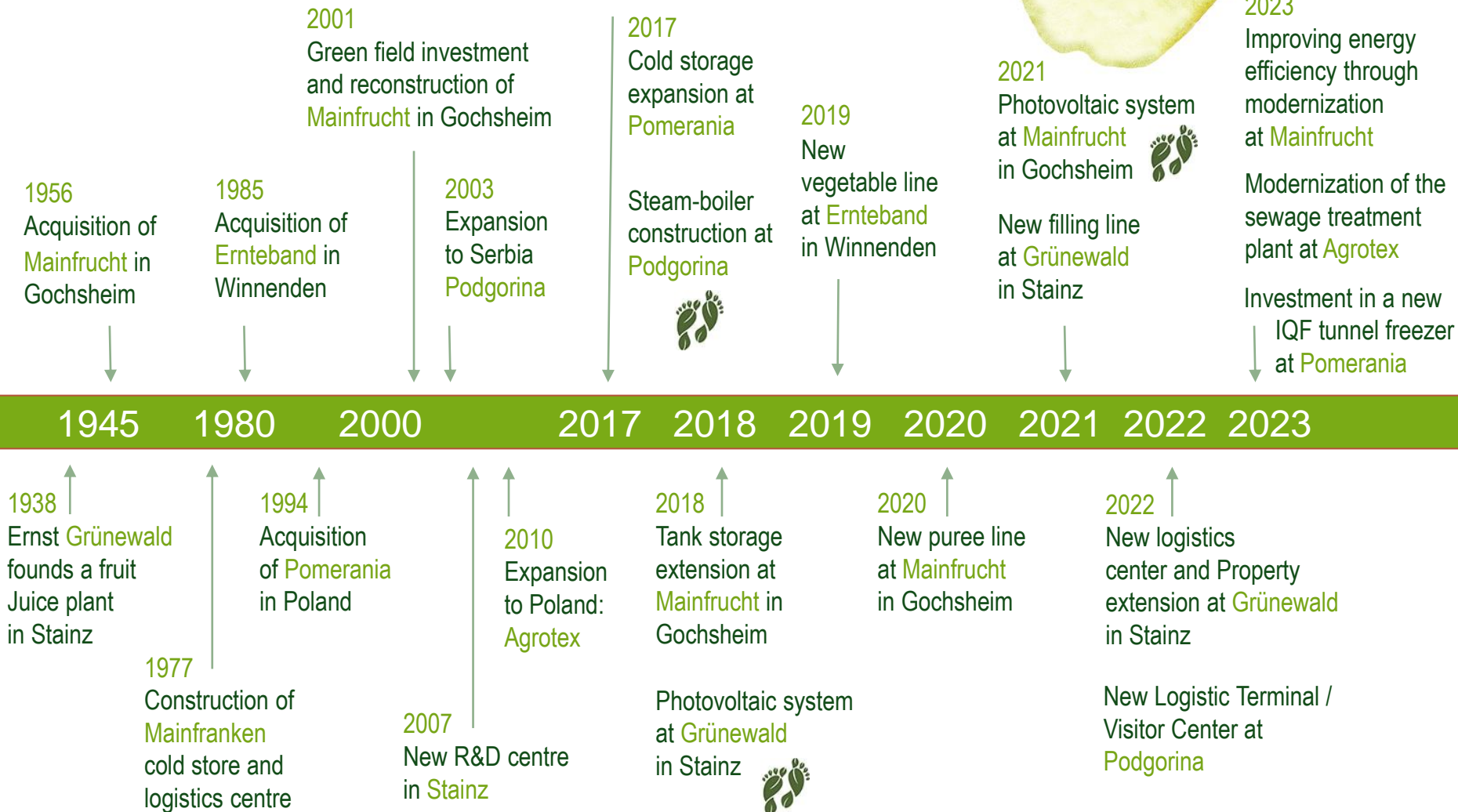


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Let's dive into
our world of fruit & vegetables ...

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Development...



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Key figures ...

- ... overall turnover approx. **250 million EUR**
- ... **650 employees** throughout the group
- ... **250.000 tons** of processed raw material per year
- ... **100.000 tons** of product output per year
- ... full range supplier for non-dehydrated fruit and vegetable products
- ... numerous certificates prove our philosophy
(HACCP, FSSC, SGF, BIO, KOSHER, HALAL, FDA, SEDEX)



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Strong backward integration supply chain...

... as a basis for sustainable and high-class fruit and vegetable products

Farming > Processing > R&D > Customer support / Customer Service



Agronomy
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Innovation
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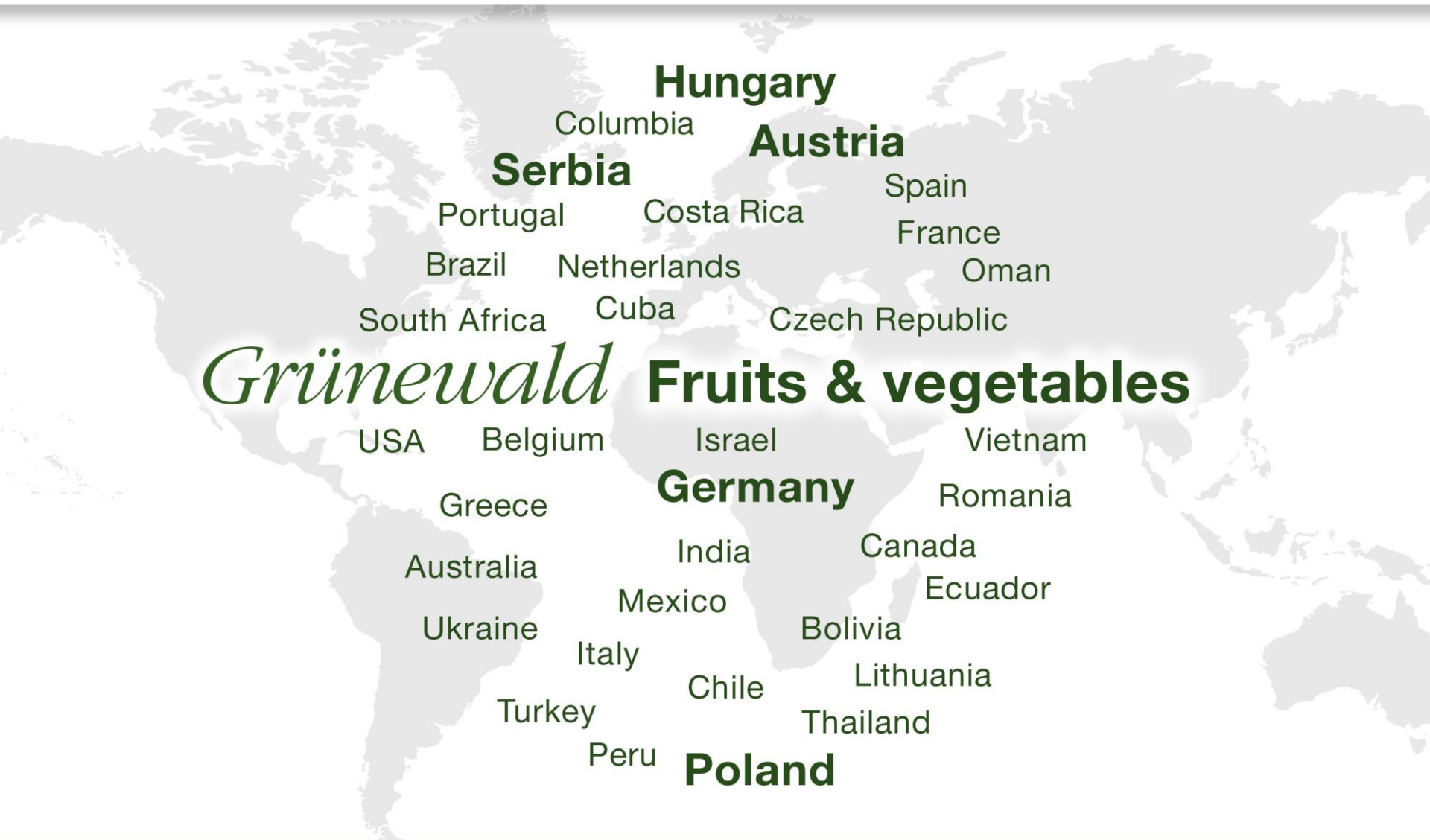


GoGreen
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Fruits and vegetables from all over the world ...



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Fruits & vegetables

Germany

Poland

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Quantity processed...

Total quantity
250,000 MT
per year



10,000 MT

Blackcurrant/
Redcurrant



15,000 MT

Cherry



15,000 MT

Raspberry



45,000 MT

Strawberry



70,000 MT

Apple



35,000 MT

Carrot



25,000 MT

Beetroot

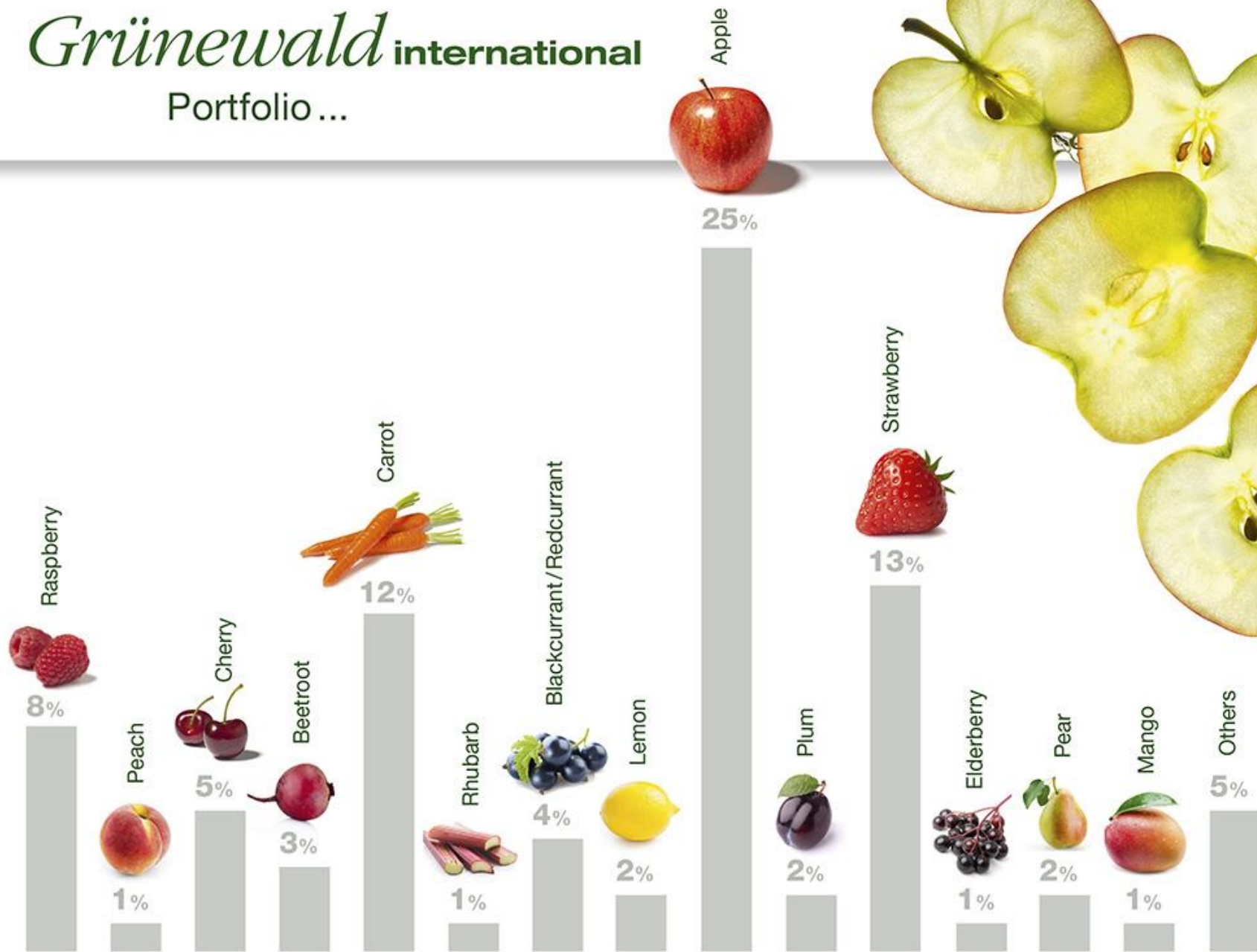
40,000 MT

Others



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Portfolio ...



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Agronomy

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Relationships and partnerships...

Agronomy

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- ... **Grünewald Agronomy** enjoys a close relationship and partnership with our suppliers.
- ... A team of **8 agronomists** spread between our plants is at the disposal of our suppliers directly in the regions where the fruit is grown.
- ... **Knowledge transfer** happens in the fields and in workshops.
- ... **Consulting** and **mentoring**.
- ... **Planting projects** for the Grünewald Group.
- ... Securing new and **certified** planting material.
- ... Nursery for **mother plants** as required.
- ... Direct **cooperation** with educational institutions.
- ... Development of innovations in the field of **agronomy**.
- ... Grünewald Agronomy organises and develops our **GO GREEN** sustainability initiative.

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Innovation



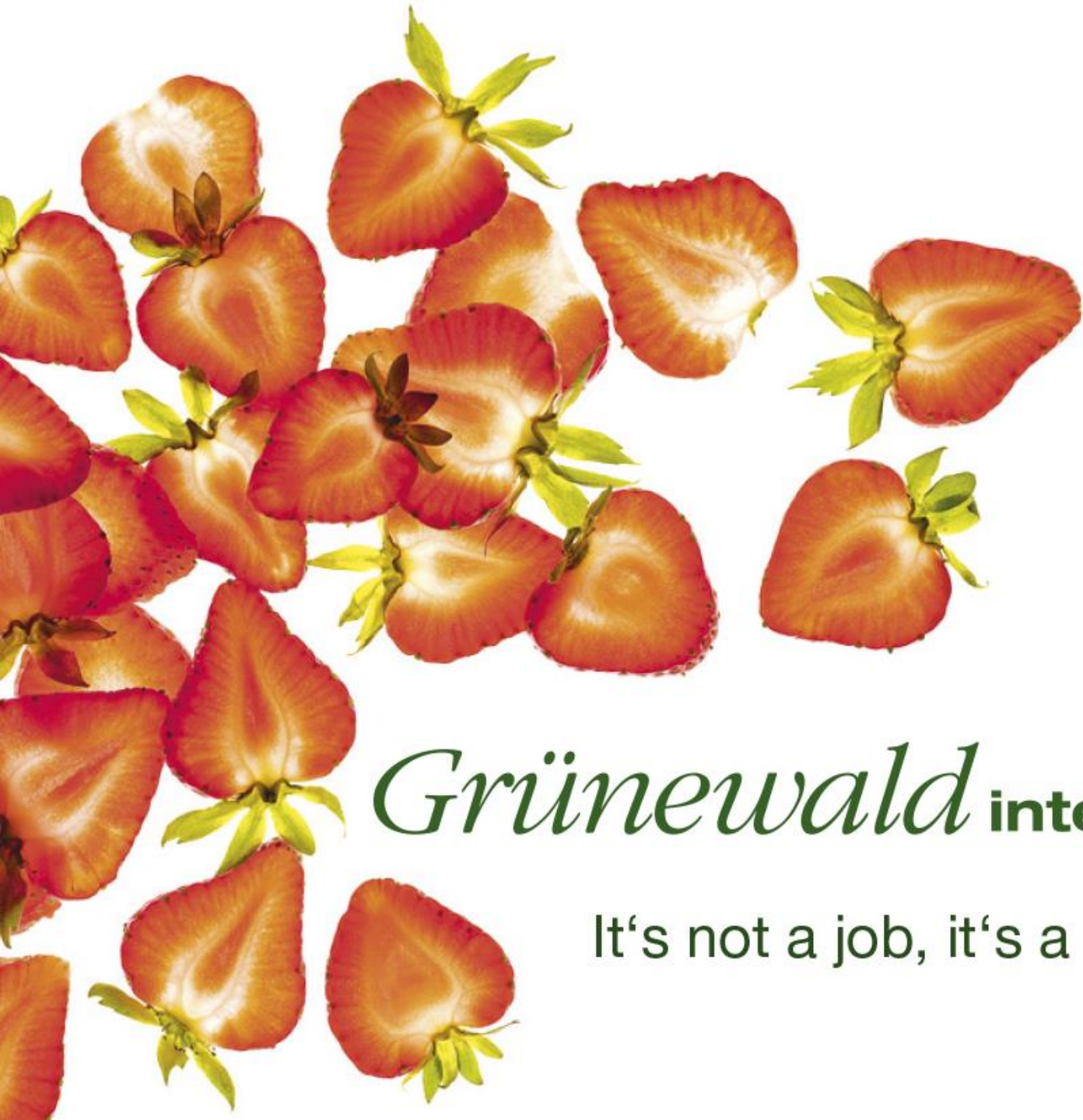
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We inspire our customers...

Innovation 
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- ... **Grünewald Innovation** is our **think tank** for new, inspiring fruit and vegetable products.
- ... **3 innovation centres** within Europe come up with ideas for product and technical developments for our group and our customers.
- ... 18 team members create **great products** for different industries every day.
- ... **In figures:**
 - approx. 2,300 new product developments per year
 - approx. 10,500 samples per year
 - numerous product developments every year



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It's not a job, it's a passion ...