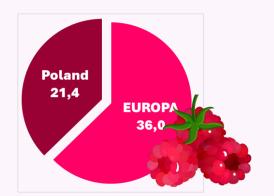
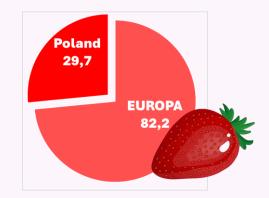


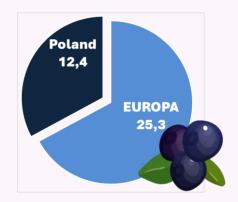
#### Poland – Europe's fruit garden – The share in berry growing by .000 hectares:

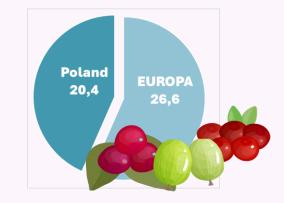
Data Source: Area (cultivation/harvested/production) (1000 ha) acc. ESTAT Europe incl. Switzerland, UK, the Balkans & Turkey

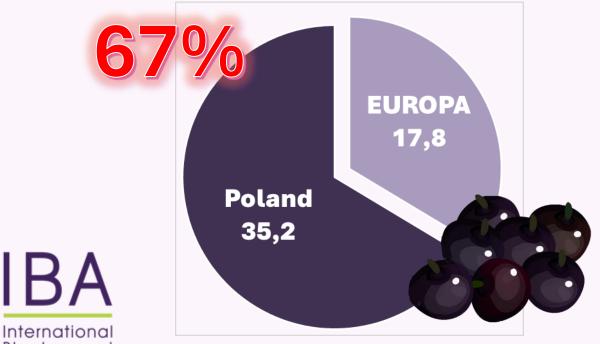


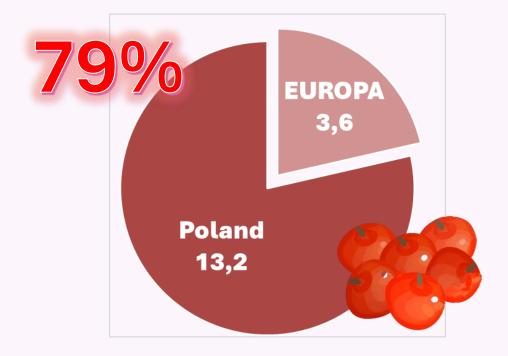
Association







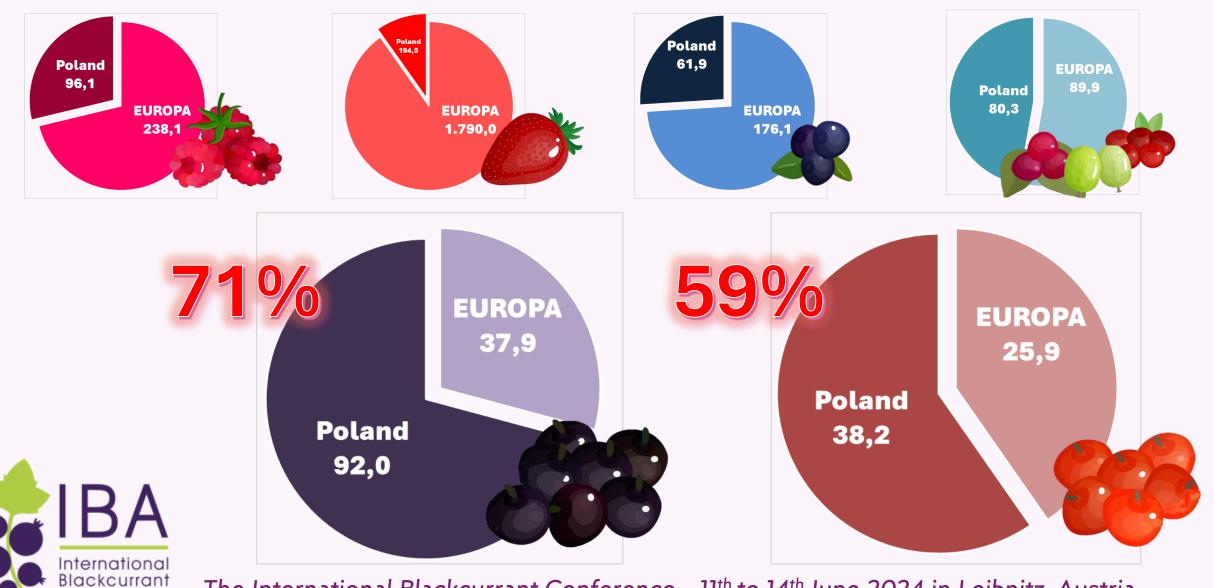




#### Poland – Europe's fruit garden – The share in berry growing by .000 tons:

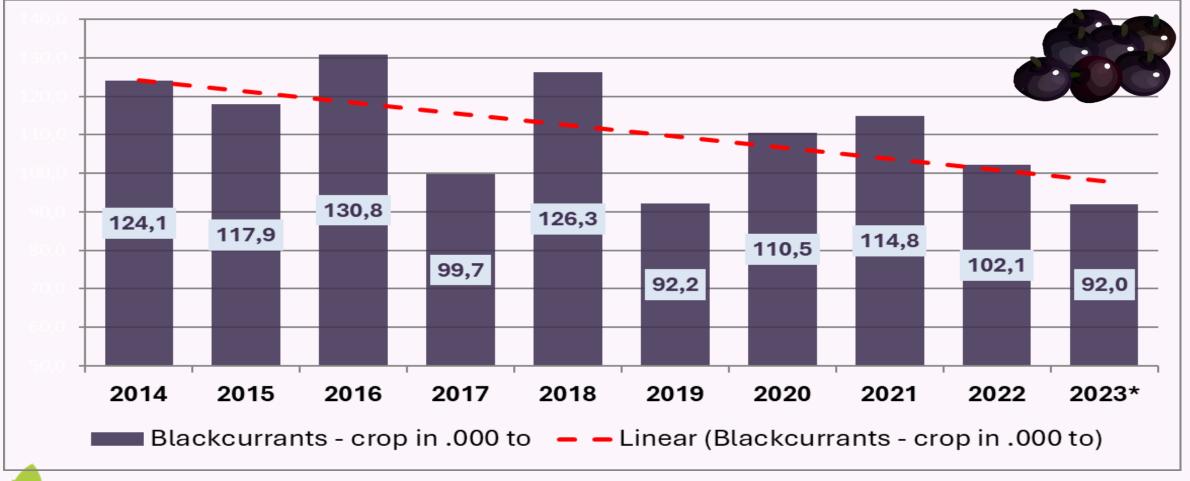
Data Source: Crop production in EU standard humidity acc. ESTAT Europe incl. Switzerland, UK, the Balkans & Turkey

Association



#### A History of the Polish Crops: Black Currant

Data Source: GUS (Stat Office Poland)

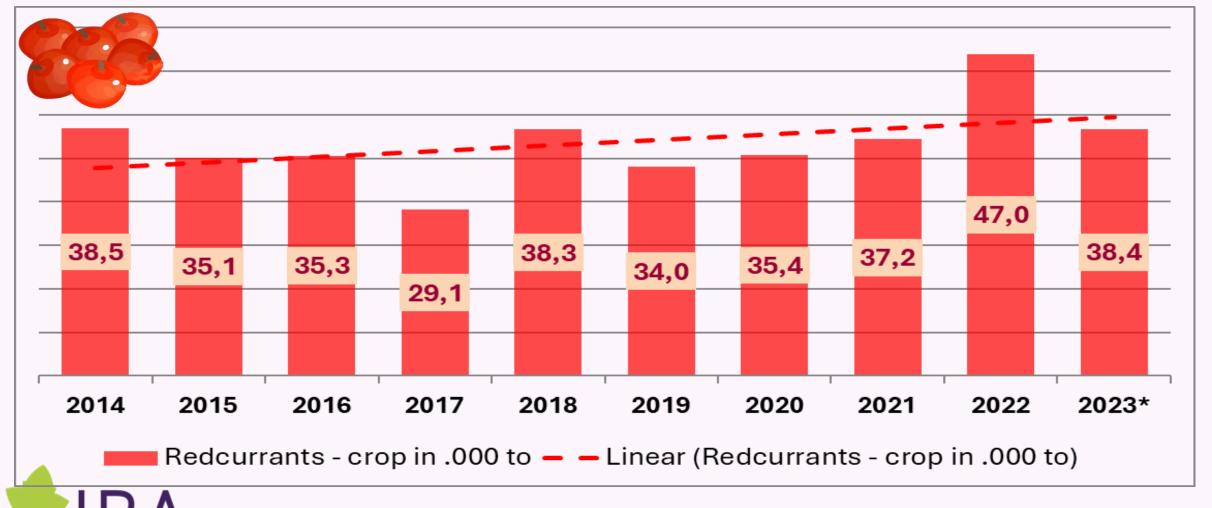




10-years trend in Polish Black Currant crops is decreasing: 2014 to 2023 by 35%.
 Mostly driven by climate and weather conditions, as official acreage is similiar.

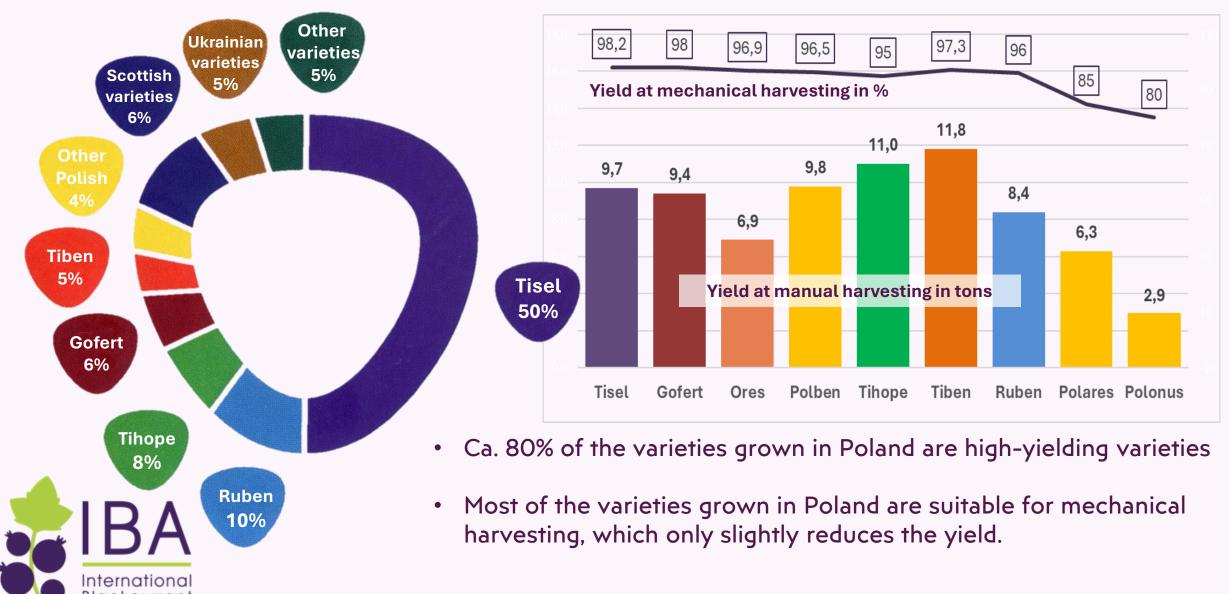
#### A Hisory of the Polish Crops : Red Currant

**Data Source: GUS (Stat Office Poland)** 



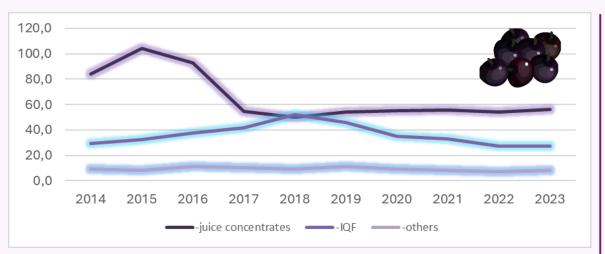
• 10-years trend in Polish Red Currant crops is <u>increasing</u>: 2022 is 122% of 2014. The acreage rose by 40%.

#### **Excursus: the variety structure of Black Currant in Poland**

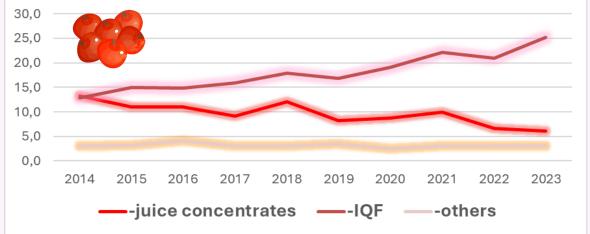


#### The distribution of the Polish Currant Crops

Data Source: GUS (Stat Office Poland), KUPS (Polish Assoc. of Juice Producers), IERIGZ-PIB (Institute of Agricultural and Food Economics - National Research Institute)



Black Currant	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Polish Production GUS	124,1	130,0	130,8	99,7	126,3	92,2	110,5	114,8	102,1	92,0
Planted area .000 ha	36,3	36,1	35,1	33,8	31,3	30,0	34,2	35,0	35,6	35,2
1) Fresh market	5,0	5,0	2,5	2,3	2,0	4,0	4,0	5,0	5,2	4,8
2) Export	3,3	2,8	1,7	3,4	2,5	1,6	1,6	2,5	2,6	4,0
3) Processing	122,1	145,1	141,5	106,6	110,9	111,0	99,2	96,7	87,9	91,4
-juice concentrates	84,0	104,4	93,0	54,8	49,9	54,0	55,2	55,7	53,9	56,4
means produced BCIC	14,0	18,0	15,5	8,8	8,3	9,0	8,9	8,7	9,3	9,4
-IQF	29,1	32,7	37,5	41,7	52,0	46,0	35,0	33,0	27,0	27,0
-others	9,0	8,0	11,0	10,0	9,0	11,0	9,0	8,0	7,0	8,0
Total 1+2+3	130,4	152,8	145,7	112,3	115,4	116,6	104,8	104,2	95,7	100,2
Balance	-6,3	-22,8	-14,9	-12,6	10,9	-24,4	5,7	10,6	6,4	-8,2

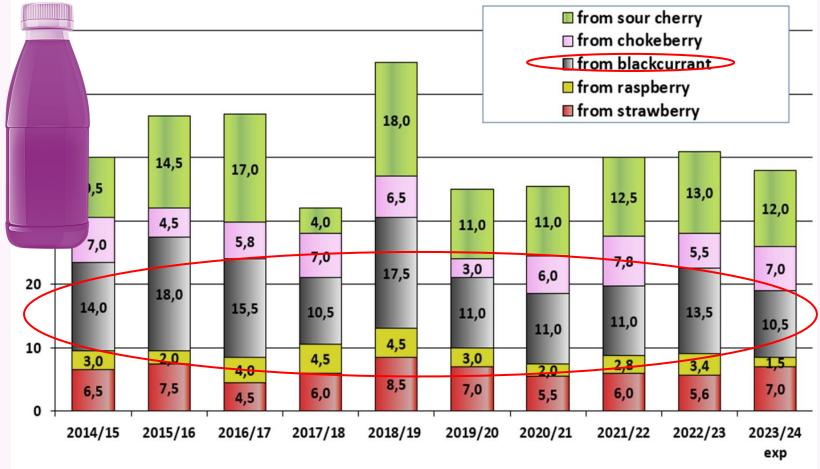


Red Currant	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Polish Production GUS	38,5	35,1	35,3	29,1	38,3	34,0	35,4	37,2	43,7	38,4
Planted area .000 ha	9,1	9,0	9,1	10,2	12,0	13,4	9,0	9,5	10,8	13,2
1) Fresh market	0,3	0,2	0,2	0,3	0,3	0,2	0,1	0,3	0,3	0,3
2) Export fresh	0,6	0,5	0,4	0,7	0,5	0,4	0,3	0,5	0,8	0,5
3) Processing	29,1	29,2	30,0	28,1	33,0	28,5	30,4	35,1	30,6	34,3
-juice concentrates	13,3	11,0	11,1	9,1	12,0	8,3	8,8	9,9	6,6	6,1
means produced RCJC	2,5	2,0	2,0	1,7	2,2	1,5	1,6	1,8	1,2	1,1
-IQF	12,8	15,0	14,8	15,9	18,0	16,8	19,1	22,2	21,0	25,2
-others	3,0	3,2	4,1	3,1	3,0	3,4	2,5	3,0	3,0	3,0
Total 1+2+3	30,0	29,9	30,5	29,1	33,8	29,1	30,8	35,9	31,7	35,0
Balance	8,5	5,2	4,8	0,0	4,5	4,9	4,6	1,3	12,1	3,4



#### The distribution of the Polish Currant Crops: JUICE Production

Data Source: KUPS (Polish Assoc. of Juice Producers), IERIGŻ-PIB (Institute of Agricultural and Food Economics - National Research Institute)



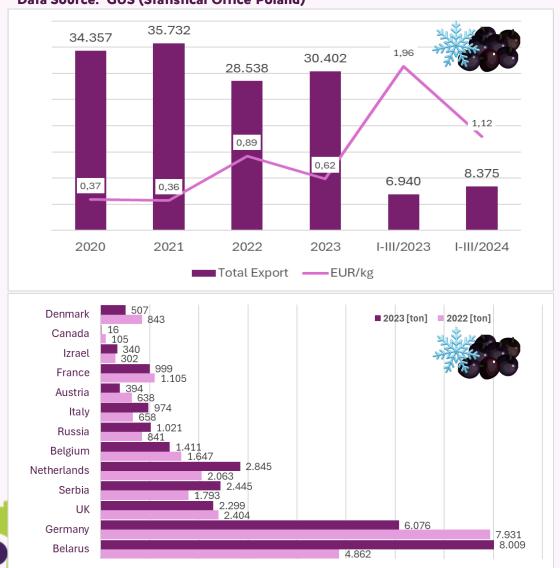
- Polish juice Production is using up to 60% of the Polish Black Currant crops / only 30% of the Polish Red Currant crops.
- Share of Black Currant at Poland's whole concentrated colored juice Production (beside apple) is at above 30% in long view average.
- Red Currant share is ca. 4% only at Poland's whole concentrated colored juice
   Production (beside apple)

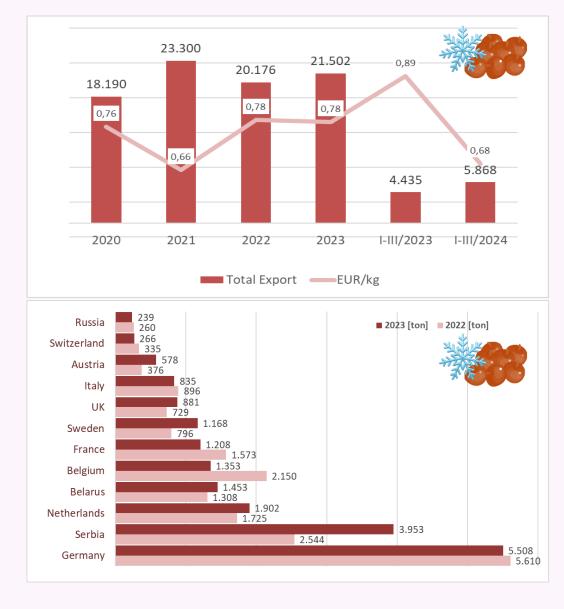


### The distribution of the Polish Currant Crops: IQF (Export in ton, EUR/kg)

Data Source: GUS (Statistical Office Poland)

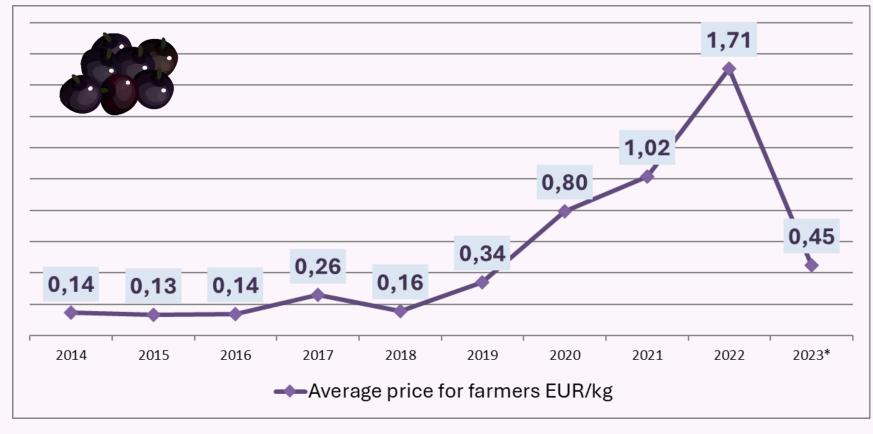
International





### History of average Prices (paid to the farmers): Black Currant

Data Source: IERiGŻ-PIB (Institute of Agricultural and Food Economics - National Research Institute)

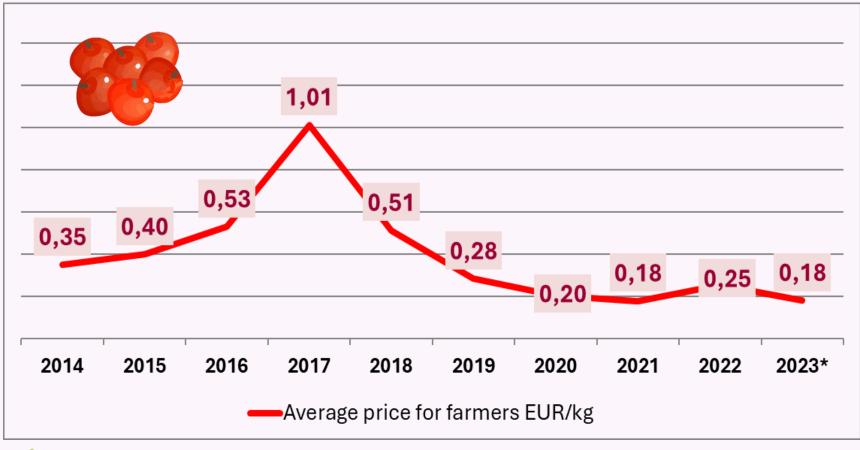


- In 2022 the Blackcurrant market created a price shock.
- The pandemic situation led to an oversized demand and empty stocks to a panic at the purchase side.
- In 2023 there was a strong correction, but a lower crop emptied the stocks again now, before new season.



#### History of average Prices (paid to the farmers): Red Currant

Data Source: IERiGŻ-PIB (Institute of Agricultural and Food Economics - National Research Institute)

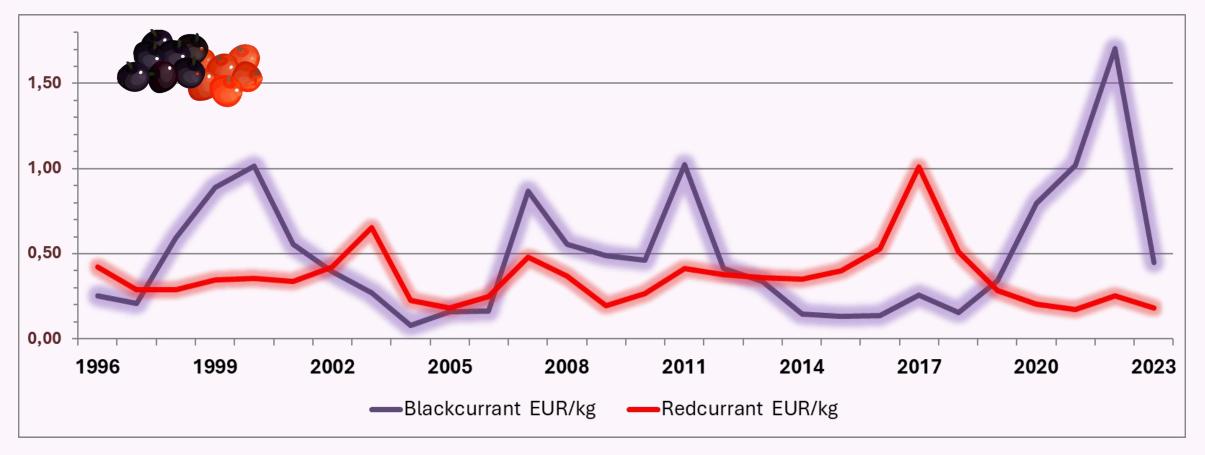


- The last "good" year for Redcurrant was 2017
- Since that season prices did not catch up this level (and most probably will not in next time)



### Correlation of prices (paid to the farmers) between Black- and Red-Currant

Data Source: IERiGŻ-PIB (Institute of Agricultural and Food Economics - National Research Institute)





 Blackcurrants and Redcurrants regularly alternate in their price peaks, although the peaks are generally higher for blackcurrants than for redcurrants.

#### Official (2023) cost calculation for conventional 1 ha Black Currant growing:



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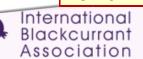
#### **REMARK** according co-payment:

Area payment rates at the level of 2023 PLN 1315.31 (PWD - 502.35/ha, Supplementary redistributive support income - 180.96/ha). Fuel subsidy 132 PLN/ha. Fertilizer subsidy of PLN 500/ha.

The price of currants was adopted from the 2023 season, when it was at 2.00 PLN/kg. It all depends on supply and demand. It is assumed that the yield at currently lower precipitation and adverse weather conditions will be lower than last year, so the price may also change.

2	osrednia voszty Pośrednie zt 101 82 3 054	,60	
0	Production cost of 1 kg of BC	EUR	0,50
10	Result without co-payment	EUR	-418,63
k	Co-payment (as of 2023)	EUR	295,58
0.10	Result of 1 hectar planting	EUR	-123,06
9	Rentability	%	96,7%

	Categories	unit	quantity	price EUR	EUR
١.٤	Main production blackcurrant	kg	8.000	0,45	3.595,5
VA	LUE of production			1	3.595,5
B.1	Fertilizer N	kg	100,00	1,80	179,78
3.2	Fertilizer P	kg	20,00	2,39	47,82
3.3	Fertilizer K	kg	150,00	1,20	180,67
3.4	Foliar fertilizer	EUR	1,00	49,44	49,44
ГО	TAL COST of fertilization			•	457,71
2.1	Roundup	1	2,50	10,99	27,47
:.2	Zato WG	kg	0,20	206,74	41,35
2.3	Penncozeb 80 WP	kg	2,00	8,31	16,63
<b>:.4</b>	Ortus 0,5 SC	ı	1,50	46,52	69,78
	Switch 62,5 WG				
:.5	(at the beginning of flowering)	kg	0,80	118,43	94,74
:.6	Calipso 480 SC	I	0,15	123,60	18,54
:.7	Biostimulators	pcs.	1,00	19,10	19,10
ГО	TAL COST of plant protectio	n			287,61
<b>).</b> 1	Contract work for specialized work	EUR	1,00	808,99	808,99
ГО	TAL COSTS of contract labou	Jr			808,99
	1/10 Costs for the installation of				
<b>E.1</b>	irrigation	EUR	1,00	595,51	595,51
.2	1/10 Cost of plantation	EUR	1,00	415,73	415,73
OTH	HER Direct Costs				1.011,24
ГΟΊ	TAL DIRECT COSTS B+C+D+E				2.565,54
	General costs of farm management				
F.1	(10% of direct costs)	EUR			256,55
.2	Costs of working with own tractor	hour	30,0	22,88	686,43
	Harvester- Service	hour	5,0	101,12	505,62
ГО	TAL INDIRECT COSTS F				1.448,60
TC	TAL COSTS				4.014,14
					•



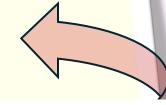
#### The course of the 2023 Currant season in Poland

Data Source: Based on own notifications and press releases

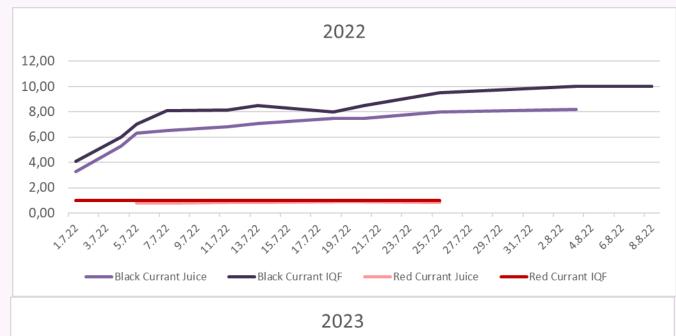
# Minimum prices for fruit purchases

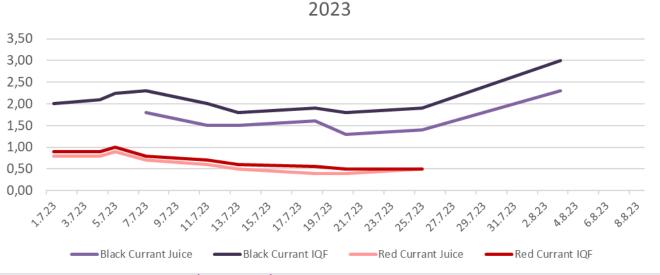
## in the season 2023

- Truskawka 1,90 PLN/kg
- Blackcurrant 1,50 PLN/kg
- Red currant 0,40 PLN/kg
- Aronia 1,00 PLN/kg
- Sour Cherry 1,00 PLN/kg
- Raspberry 3,50 PLN/kg
- Plum 0,70 PLN/kg
- Rhubarb 1,00 PLN/kg
- Gooseberry 0,50 PLN/kg



The largest juice producer in Poland is obliged to publish minimum purchasing prices before the season.







Attempt at an Outlook: Blackcurrant in 2024 There will be very little blackcurrant this year!





**Everybody agree:** 

Lower than 2023 (92.000 tons)

Blackcurrant Demo Farm, or rather a meeting as part of this project at Tomasz Woźniak's farm in

jagodnik.pl

**Very different opinions:** 

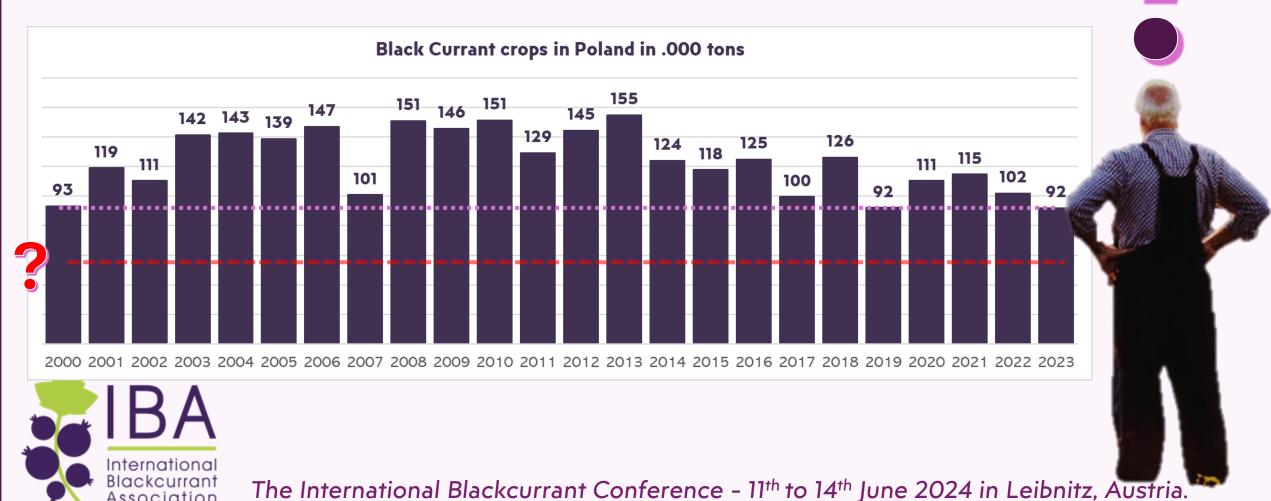
How much lower than 2023?



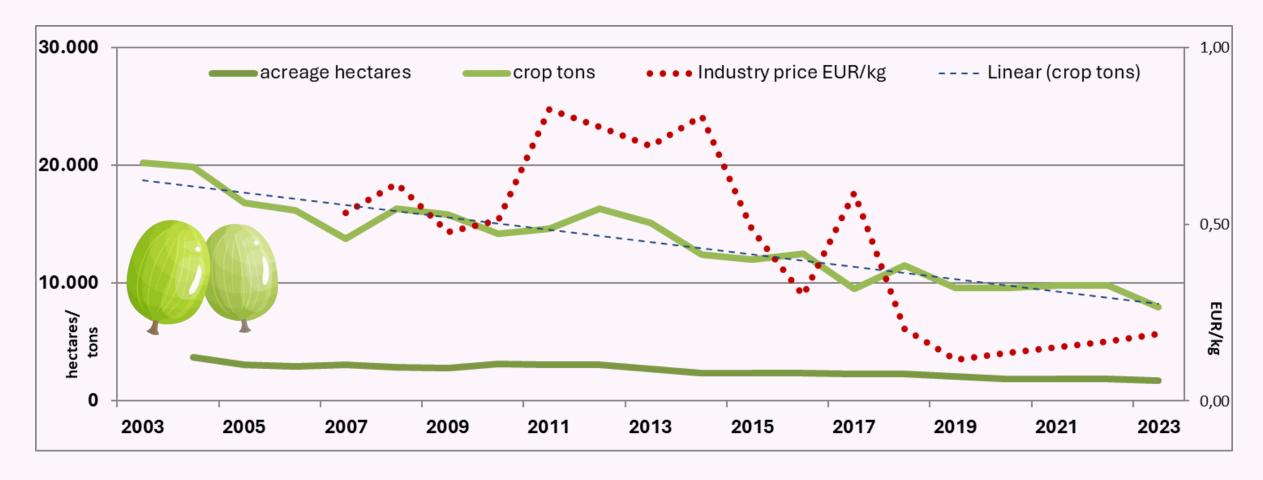


## Attempt at an Outlook: Blackcurrant in 2024

There are opinions: it may be 50% of 2023. Is it possible, if we look at the Polish crop history below?



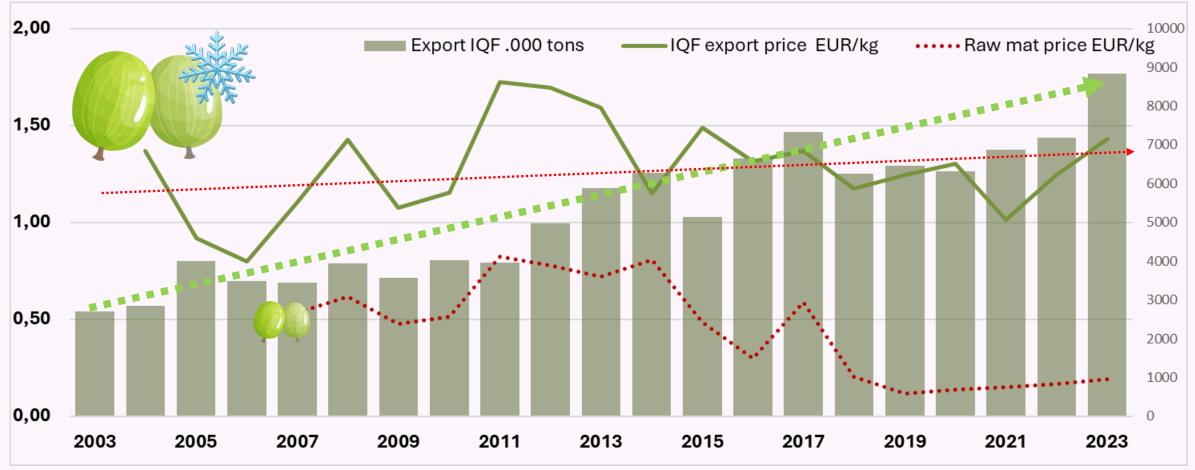
#### Excursus: GOOSEBERRY growing in Poland – Acraege, crops, raw material price





The Gooseberry trend in Poland is downward in all categories: crops (-55% in 20 years), acreage (-57%) and raw material prices (-70%).

#### Excursus: Processed GOOSEBERRY in Poland – Export and prices for Frozen



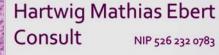


#### Frozen Export main directions of Polish GOOSEBERRIES in 2023:

France 27% (2.380 tons) Germany 24% (2.100) Belgium 15% (1.300) Italy 6% (506) United Kingdom 5% (405) Belarus 5% (400)







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Research - Trading - Consulting

